

## Course Outcomes (COs)

	Name of CO	Description
IA01POM	IA01POM - CO1	This course helps students to understand essential elements of management.
	IA01POM-CO2	Students will be exposed to basic concepts of management and role of decision-making in organization.
	IA01POM-CO3	Real life case studies shall be discussed to illustrate contemporary management practices.

<b>PO-CO Mappings</b>								
<b>Mapping Values to be used</b>		None/0	Slight/1	Moderate/2	Substantial/3			
Note: InPods allows you to use any number of mapping levels.								
Program Outcomes (PO)								
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IA01POM	IA01POM - CO1	3	3	2	2	3	2	3
	IA01POM - CO2	3	3	3	2	3	2	2
	IA01POM - CO3	3	2	3	2	3	2	2

## Course Outcomes (COs)

	Name of CO	Description
<b>IA02QTM</b>	IA02QTM- CO 1	To be able to understand and formulate managerial problems into linear problems for decision making perspective
	IA02QTM- CO 2	Acquire the ability to apply statistics and management science theories and models for chosen management decision problem
	IA02QTM- CO 3	To acquire competence in solving management science problems.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IA02QTM</b>	IA02QTM- CO 1	3	2	1	1	2	2	0
	IA02QTM- CO 2	3	3	1	1	1	2	1
	IA02QTM- CO 3	1	2	0	1	1	3	2

## Course Outcomes (COs)

	Name of CO	Description
<b>2IA03ME C</b>	2IA03M EC- CO 1	To gain the knowledge of Production and Cost Theory. Students must able to derive the combination of inputs (machines, unskilled labor, skilled labor, etc.) which maximizes profits from given production and input usage . Students from the given data on prices and costs, should be able to derive the optimal quantity of goods to produce.
	2IA03M EC- CO 2	Students acquire competency in firm pricing, firms costs, sales price, will be able to derive the price to charge that maximizes profits under a variety of circumstances, including perfect and imperfect competition and when the firm can identify groups of consumers who are willing to pay different amounts.
	2IA03M EC- CO 3	Students will be able to use economic theories to make decisions in environments with a small group of people or firms, including negotiation and price wars between two firms.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IA03MEC</b>	2IA03MEC- CO 1	3	2	1	2	2	2	0
	2IA03MEC- CO 2	3	3	1	1	2	2	1
	2IA03MEC- CO 3	1	2	1	0	1	3	2

## Course Outcomes (COs)

IA04MAC	Name of CO	Description
	IA04MAC- CO1	To acquaint students with various concepts of accounting
	IA04MAC- CO2	To enable students to understand information contained in published financial statements of companies
	IA04MAC- CO3	To make student capable to record basic accounting transactions and prepare annual financial statement

## PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IA04MAC	IA04MAC - CO 1	3	3	1	1	2	2	1
	IA04MAC - CO 2	2	3	1	1	2	3	2
	IA04MAC - CO 3	1	3	1	1	2	3	2

## Course Outcomes (COs)

	Name of CO	Description
<b>2IA05O BE</b>	2IA05OBE-CO1	The students able to understand the human behavior dynamics in work organizations
	2IA05OBE-CO2	To familiarize the students with the behavioural patterns of human beings at individual and group levels in the context of an Organization
	2IA05OBE-CO3	Students will be able to understand the different concepts of organizational behaviour

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
2IA05OBE	2IA05OBE-CO1	2	1	2	3	2	2	2
	2IA05OBE-CO2	2	3	2	3	2	3	3
	2IA05OBE-CO3	3	3	2	3	2	2	2

## Course Outcomes (COs)

	Name of CO	Description
<b>IA06MCO O</b>	IA06MCO-CO1	Acquaint the students with the basic concepts and techniques of communication, viz. Listening, Speaking, Reading & Writing skills (LSRW skills)
	IA06MCO-CO2	Developing students for multinational and international companies by giving insights for cross cultural communication.
	IA06MCO-CO3	Enhance the communication skills required in different business contexts through various interactive activities.

## PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IA06MCO</b>	IA06MCO- CO 1	3	2	3	3	3	2	0
	IA06MCO- CO 2	2	2	2	3	3	3	0
	IA06MCO- CO 3	3	2	2	3	3	3	0

## Course Outcomes (COs)

<b>2IA07RDM</b>	<b>Name of CO</b>	<b>Description</b>
	2IA07RDM- CO1	To be able to identify research problem in business functions
	2IA07RDM- CO2	Acquire the ability to recognise and apply research design and methodology for choosen research problem
	2IA07RDM- CO3	To acquire competence in reporting the statistics and report writing which is plagiarism free

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IA07RDM</b>	2IA07RDM- CO 1	3	2	1	1	2	2	0
	2IA07RDM- CO 2	3	3	1	1	1	2	1
	2IA07RDM- CO 3	1	2	0	1	1	3	2

## Course Outcomes (COs)

	Name of CO	Description
<b>IA08CEL</b>	IB08CEL - CO1	To be able to identify research problem in business functions
	IB08CEL - CO2	Acquire the ability to recognise and apply research design and methodology for chosen research problem
	IB08CEL - CO3	To acquire competence in reporting the statistics and report writing which is plagiarism free

## PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IA08CEL</b>	IB08CEL - CO1	3	2	1	1	2	2	0
	IB08CEL - CO2	3	3	1	1	1	2	1
	IB08CEL - CO3	1	2	0	1	1	3	2



## Course Outcomes (COs)

<b>IIA01BEN</b>	<b>Name of CO</b>	<b>Description</b>
	IIA01BEN-CO1	Crate awareness of the Indian Economic environment and policy and planning framework in the system
	IIA01BEN-CO2	The student should be able to meaningfully follow and interpret major economic and environmental trends government policy decisions.
	IIA01BEN-CO3	The students will be able to understand who implications of environment on industry.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIA01BEN</b>	2IB08CEL - CO1	3	2	1	1	2	2	0
	2IB08CEL - CO2	3	3	1	1	1	2	1
	2IB08CEL - CO3	1	2	0	1	1	3	2

## Course Outcomes (COs)

	Name of CO	Description
<b>2IIA02CMA</b>	2IIA02CMA-CO1	The objective of this course is to acquaint students with various concepts of costs and process used to determine product costs.
	2IIA02CMA-CO2	To be able to utilize Activity Based Costing and compare this with other costing systems. Student will be able to analyze and apply flexible and static budgets and variance analysis.
	2IIA02CMA-CO3	Explain the relationship between cost accounting, financial accounting and Management accounting.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA02CMA</b>	<b>2IIA02CMA-CO1</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>1</b>	<b>3</b>	<b>2</b>	<b>3</b>
	<b>2IIA02CMA-CO2</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>2</b>
	<b>2IIA02CMA-CO3</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>2</b>	<b>3</b>

## Course Outcomes (COs)

<b>2IIA03M MA</b>	<b>Name of CO</b>	<b>Description</b>
	2IIA03MMA-CO1	the objective of the course is to develop the students' conceptual understanding and analytical abilities in the area of Marketing Management.
	2IIA03MMA-CO2	It aims to hone students' knowledge and understanding of Marketing theories and concepts and their applications in different industries
	2IIA03MMA-CO3	The course is designed to promote understanding of processes and techniques of managing marketing operation and to develop a feel of the market place

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA03MMA</b>	2IIA03MMA-CO1	3	3	2	2	2	2	2
	2IIA03MMA-CO2	3	2	1	2	3	1	3
	2IIA03MMA-CO3	3	2	2	3	3	1	2

## Course Outcomes (COs)

	Name of CO	Description
<b>2IIA04FMA</b>	2IIA04FMA-CO2	It also help students to showing application of subject for financial decision marketing situations
	2IIA04FMA-CO1	The focus of this course is on the understanding of techniques and concepts in areal of Finance
	2IIA04FMA-CO3	It finally give focus approach for controlling financial aspects of organization through continuous feedback system

## PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA04FMA</b>	2IIA04FMA-CO2	3	3	1	1	1	1	2
	2IIA04FMA-CO1	2	3	1	2	1	2	2
	2IIA04FMA-CO3	1	2	2	3	2	2	3

## Course Outcomes (COs)

	Name of CO	Description
<b>2IIA05POM</b>	2IIA05POM-CO1	To be able to understand the need of various optimization techniques used in production and operation management
	2IIA05POM-CO2	To understand the application of optimization techniques to improve the productivity
	2IIA05POM-CO3	To learn about the various Quality Management Systems to improve the productivity

## PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA05POM</b>	2IIA05POM-CO1	3	2	1	1	1	1	3
	2IIA05POM-CO2	3	3	1	1	1	1	3
	2IIA05POM-CO3	3	3	1	1	1	1	3

## Course Outcomes (COs)

	<b>Name of CO</b>	<b>Description</b>
<b>2IIA06HRM</b>	2IIA06HRM –CO1	To acquire knowledge about critical task & function of human resource management
	2IIA06HRM –CO2	To be able to know about the dynamic process of labour management relations
	2IIA06HRM –CO3	will acquire knowledge about relevant tools & techniques of HRM

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA06HRM</b>	2IIA06HRM –CO1	2	3	2	2	2	2	2
	2IIA06HRM –CO2	3	2	3	3	2	3	3
	2IIA06HRM –CO3	3	2	1	1	2	1	1

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>2IIA07BRM</b>	2IIA07BRM-CO1	To be able to select appropriate statistical test according to the research objectives
	2IIA07BRM-CO2	Acquire the ability to apply statistical analysis using data analysis software for chosen research problem
	2IIA07BRM-CO3	To acquire competence in reporting the statistics and report writing which is plagiarism free

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>2IIA07BRM</b>	2IIA07BRM-CO1	3	2	1	1	1	2	2
	2IIA07BRM-CO2	2	3	1	2	1	3	3
	2IIA07BRM-CO3	3	2	1	2	2	2	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIA08CEL</b>	IIB08CEL-CO1	The student should be able to increase their communication skills and professional skills.
	IIB08CEL-CO2	The student will learn about the application of communication skills in various business settings.
	IIB08CEL-CO3	This course will build up confidence and personality development of students.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		<b>Program Outcomes (PO)</b>						
		<b>PO -1</b>	<b>PO -2</b>	<b>PO -3</b>	<b>PO -4</b>	<b>PO -5</b>	<b>PO -6</b>	<b>PO -7</b>
<b>IIA08CEL</b>	2IIB08CEL-CO1	1	2	2	2	3	1	1
	2IIB08CEL-CO2	2	2	2	2	3	1	1
	2IIB08CEL-CO3	2	2	2	2	2	1	1



## Course Outcomes (COs)

	Name of CO	Description
2IIB08CSM	2IIB08CSM -CO1	Student will be able to perform data normalization by applying sorting filtering, advance filtering options.
	2IIB08CSM -CO2	Student will be able to generate MIS Report using tools and technique of spread sheet by using pivot table, goal seek, scenario managers.
	2IIB08CSM -CO3	Student will be able to understand and apply tools like conditional formatting to determine different patterns and trends.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
2IIB08CSM	2IIB08CSM - CO1	3	1	0	0	1	0	0
	2IIB08CSM - CO2	3	1	0	0	2	0	0
	2IIB08CSM - CO3	3	1	0	0	1	0	0

## Course Outcomes (COs)

	Name of CO	Description
<b>III01SMA</b>	III01SMA- CO 1	Will make the students understand the concept of strategic management and its significance in managing business successfully and to understand and analyze a firm’s external environment, its resources and SWOT analysis for strategy formulation to compete with rivals.
	III01SMA- CO 2	Will help in detail understanding the strategies at corporate, business and functional levels.
	III01SMA- CO 3	Will help in acquainting about the process of strategy implementation and the challenges of managing change.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>III01SMA</b>	III01SMA- CO 1	3	3	3	1	1	2	3
	III01SMA- CO 2	3	3	3	2	1	2	3
	III01SMA- CO 3	3	2	3	3	1	2	3

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA02MIS</b>	IIIA02MIS-CO 1	Students will able to understand MIS from business process stand points.
	IIIA02MIS-CO 2	Will able to apply problem solving skills and provide strategic input in designing and implementing MIS.
	IIIA02MIS-CO 3	Strategically analyze the different business system to integrate it in to comprehensive the MIS.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		<b>Program Outcomes (PO)</b>						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA02MIS</b>	IIIA02MIS-CO 1	3	2	1	1	2	2	None
	IIIA02MIS-CO 2	3	3	2	2	1	2	None
	IIIA02MIS-CO 3	2	3	2	2	2	2	1



## Course Outcomes (COs)

	Name of CO	Description
<b>IIIA05CTP</b>	IIIA05CTP- CO1	To be able to manage taxation of a company
	IIIA05CTP- CO2	students will be able to understand basic taxation procedure
	IIIA05CTP- CO3	Students will be aware of the contemporary issues in Indian taxation

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA05CTP</b>	IIIA05CTP- CO1	3	3	3	1	2	3	1
	IIIA05CTP- CO2	3	3	1	1	1	2	1
	IIIA05CTP- CO3	1	2	1	1	1	3	2

## Course Outcomes (COs)

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA05IMM</b>	IIIA05IMM- CO1	Apply the key terms, definitions, and concepts used in marketing with an international perspective.
	IIIA05IMM- CO2	Evaluate different cultural, political, and legal environments influencing international trade.
	IIIA05IMM- CO3	Explain the impact of global and regional influences on products and services for consumers and businesses.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		<b>Program Outcomes (PO)</b>						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA05IMM</b>	IIIA05IMM- CO1	3	2	1	1	3	2	1
	IIIA05IMM- CO2	2	3	1	1	1	2	1
	IIIA05IMM- CO3	1	2	1	3	1	2	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA05ODC</b>	IIIA05ODC - CO1	Students will be develop theoretical understanding about Organisation structure, development and change management in different organisations.
	IIIA05ODC - CO2	Students will to Acquire the ability to recognise needs for structural change, organisational development and change management in different organisations.
	IIIA05ODC - CO3	Student will be able to critically evaluate the effectiveness, limitations and other issues of organisational development and change management in organisations.

### PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA05ODC</b>	IIIA05ODC - CO1	3	2	1	2	2	2	2
	IIIA05ODC - CO2	3	3	2	2	2	2	2
	IIIA05ODC - CO3	3	2	1	1	1	2	2

### Course Outcomes (COs)

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA06EIM</b>	IIIA06EIM- CO1	Managing the export and import functions effectively and efficiently.
	IIIA06EIM- CO2	Understand Export procedures and assessment of export opportunities and international markets analysis.
	IIIA06EIM- CO3	Applying payment methods and financing in the area of exports and Acquainting with documents and logistics system in export and import.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		<b>Program Outcomes (PO)</b>						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA06EIM</b>	IIIA06EIM- CO1	3	2	1	3	3	2	2
	IIIA06EIM- CO2	2	3	1	2	2	2	2
	IIIA06EIM- CO3	1	2	1	2	1	3	2

**Course Outcomes (COs)**



	Name of CO	Description
<b>IIIA06IFS</b>	IIIA06IFS- CO1	To understand the intricacies of the macro aspects of Indian Financial Systems.
	IIIA06IFS- CO2	Gain knowledge on different types of financial instruments
	IIIA06IFS- CO3	To gain knowledge of different types of market for raising fund for different types of needs of business.

### PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA06IFS</b>	IIIA06IFS- CO1	2	3	2	1	1	2	2
	IIIA06IFS- CO2	3	3	1	1	1	2	3
	IIIA06IFS- CO3	1	3	1	1	1	3	3

### Course Outcomes (COs)

<b>IIIA06SDM</b>	Name of CO	Description
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	IIIA06SDM - CO1	To acquaint the students with the various concepts, tools and techniques of sales and distribution management in Indian context
	IIIA06SDM - CO2	In order to understand the importance of sales & distribution management functions as an integral part of marketing function in a business
	IIIA06SDM - CO3	The course also depicts the students about the current practices in the sales field

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA06SDM</b>	IIIA06SDM - CO1	3	3	3	3	3	2	3
	IIIA06SDM - CO2	2	3	3	3	3	2	2
	IIIA06SDM - CO3	2	2	3	3	3	2	3

**Course Outcomes (COs)**

<b>IIIA06TDE</b>	<b>Name of CO</b>	<b>Description</b>
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	IIIA06TDE - CO1	Focuses on understanding of training and development and its effects on organization to increase the effectiveness and efficiency of its employees in order to increase the quality output of organization
	IIIA06TDE - CO2	Focuses on creating learning designs and delivery approaches to meet employee development needs and business priorities
	IIIA06TDE - CO3	Students are exposed to new learning technologies and authoring tools and the broader issues of employee development, including career and succession planning

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA06TDE</b>	IIIA06TDE - CO1	3	3	2	3	2	2	2
	IIIA06TDE - CO2	3	3	3	2	2	2	2
	IIIA06TDE - CO3	3	2	2	2	2	2	1

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA07CBE</b>	IIIA07CBE - CO1	Students are able to understand concepts, theories and models of consumer decision-making process.
	IIIA07CBE - CO2	Demonstrate the knowledge of critical factors that influence consumers as individuals and decision makers in changing marketplace to develop better marketing programs/strategies
	IIIA07CBE - CO3	Addressing the importance of external influences in consumer decision-making to tap global marketing opportunities

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA07CBE</b>	IIIA07CBE - CO1	2	3	1	1	2	2	1
	IIIA07CBE - CO2	3	2	None	1	2	3	2
	IIIA07CBE - CO3	3	2	1	2	2	2	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA07CMA</b>	IIIA07CMA - CO1	To understand the various dimensions of Compensation Management
	IIIA07CMA - CO2	The course will focus on the strategic use of compensation management to attract, motivate, retain and reward employee performance.
	IIIA07CMA - CO3	The course focus on the various issues pertaining to compensation management.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA07CMA</b>	IIIA07CMA - CO1	2	3	2	2	3	3	2
	IIIA07CMA - CO2	2	3	3	3	3	3	3
	IIIA07CMA - CO3	1	2	2	3	2	3	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IIIA07SAP</b>	IIIA07SAP - CO1	Students are able to demonstrate their understanding of how the Capital Markets plays a vital role in the conceptualization, development of an Financial plan using all asset mix
	IIIA07SAP - CO2	Demonstrate the knowledge of development of investment portfolio through modern portfolio theories, which is effective, budget inclusive and ethical
	IIIA07SAP - CO3	Addressing the ability to take investment decisions through proper evaluation of all available investment alternatives critically

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		<b>Program Outcomes (PO)</b>						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA07SAP</b>	IIIA07SAP - CO1	2	3	1	1	2	2	3
	IIIA07SAP - CO2	3	3	2	2	2	3	2
	IIIA07SAP - CO3	3	3	1	1	1	2	3

**Course Outcomes (COs)**

	Name of CO	Description
IIIA08CMF	IIIA08CMF - CO1	Students are able to demonstrate their understanding of how the commodity plays a vital role in the economy of country
	IIIA08CMF - CO2	Demonstrate the knowledge of commodity markets and derivatives for effective risk reduction
	IIIA08CMF - CO3	Addressing the ability to describe and evaluate use of derivatives critically

### PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IIIA08CMF	IIIA08CMF - CO1	3	2	2	2	2	2	2
	IIIA08CMF - CO2	3	3	1	2	2	1	1
	IIIA08CMF - CO3	3	3	1	1	2	2	1

### Course Outcomes (COs)

IIIA08IAT	Name of CO	Description
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	IIIA08IAT- CO1	students will have understanding on the accounting needs and taxation impact in International Business
	IIIA08IAT- CO2	to analyze the accounting measurement and reporting issue unique to multinational business transactions
	IIIA08IAT- CO3	To be able to manage taxation of a company

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA08IAT</b>	IIIA08IAT- CO1	3	2	2	1	1	3	3
	IIIA08IAT- CO2	3	2	2	1	1	2	2
	IIIA08IAT- CO3	2	2	3	1	1	3	3

**Course Outcomes (COs)**

<b>IIIA08IMC</b>	<b>Name of CO</b>	<b>Description</b>
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	IIIA08IMC - CO1	Students are able to demonstrate their understanding of how the communication component plays a vital role in the conceptualization, development of an IMC plan using all media mix
	IIIA08IMC - CO2	Demonstrate the knowledge of development of media driven IMC plan which is effective, budget inclusive and ethical
	IIIA08IMC - CO3	Addressing the ability to describe and evaluate marketing campaign critically

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA08IMC</b>	IIIA08IMC - CO1	2	3	1	2	1	2	2
	IIIA08IMC - CO2	2	3	2	3	2	2	3
	IIIA08IMC - CO3	3	2	1	1	3	3	2

**Course Outcomes (COs)**

<b>IIIA08SPM</b>	<b>Name of CO</b>	<b>Description</b>
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	IIIA08SPM- CO 1	Students will able to identify staffing and performance appraisal need in business activities
	IIIA08SPM- CO 2	Students will have theoretical understanding about tools and technologies for effective manpower planning and performance appraisal techniques for Human Resource Development in the organisation
	IIIA08SPM- CO 3	Detaile understanding of performance management.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA08SPM</b>	IIIA08SPM- CO 1	3	3	2	2	2	3	1
	IIIA08SPM- CO 2	3	3	1	1	2	3	1
	IIIA08SPM- CO 3	2	2	1	1	2	3	2

**Course Outcomes (COs)**

<b>IIIA09BMA</b>	<b>Name of CO</b>	<b>Description</b>
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	IIIA09BMA- CO1	Honing the skills of students with a special aptitude in Financial sector dealing with banking
	IIIA09BMA- CO2	Students will have understanding on commonly used technologies in Banking and its benefits.
	IIIA09BMA- CO3	To acquaint student with different banking products for the requirement of a company

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA09BMA</b>	IIIA09BMA- CO1	2	3	2	1	1	3	3
	IIIA09BMA- CO2	3	3	3	1	1	2	1
	IIIA09BMA- CO3	1	3	3	1	1	3	3

**Course Outcomes (COs)**

<b>IIIA09MTB</b>	<b>Name of CO</b>	<b>Description</b>
	IIIA09MTB - CO1	To familiarize MBA students with the rapid growth of Tourism and Hospitality Industry

	IIIA09MTB - CO2	The course designed to offer basic orientation in the business of Hospitality and Tourism so that students can take informed carrier decision of Toning and Trade
	IIIA09MTB - CO3	The course for this sector has been designed to give an overview of the industry and its various components.

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA09MTB</b>	IIIA09MTB - CO1	2	3	2	3	3	2	3
	IIIA09MTB - CO2	2	3	3	3	3	3	2
	IIIA09MTB - CO3	2	3	2	2	2	3	3

### Course Outcomes (COs)

	Name of CO	Description
<b>IIIB04PGL</b>	IIIB04PGL-CO1	PGL is an extraordinary and essential component of the management program focussing on the holistic development of an individual under the pressure of structural changes in society & government from time to time.
	IIIB04PGL-CO2	PGL program is further develops interpersonal relationships and focuses on the development of verbal and non-verbal communication.

### Course Outcomes (COs)

	Name of CO	Description
<b>IIIA09RRD</b>	IIIA09RRD L-CO1	Student will be able to understand the rural economy
	IIIA09RRD -CO2	Student will have understanding on rural ecology
	IIIA09RRD -CO3	Student will be able to understand the reason for migration of people for employment

## PO-CO Mappings

### Mapping Values to be used

None/0

Slight/1

Moderate/2

Substantial/3

Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IIIA09RRD	IIIA09RRD - CO1	2	3	1	2	1	2	2
	IIIA09RRD - CO2	2	3	2	3	2	2	3
	IIIA09RRD - CO3	3	2	1	1	3	3	2

## Course Outcomes (COs)

	Name of CO	Description
IIIA09BBS	IIIA09BBS -CO1	Student will have understanding on basic functions and importance of various systems in Human body.
	IIIA09BBS -CO2	Student will have understanding on causes, Classification and description of disease.
	IIIA09BBS -CO3	Student will have understanding on -Infection control measures.

## PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IIIA09BBS	IIIA09BBS - CO1	1	2	1	2	1	1	2
	IIIA09BBS - CO2	2	3	2	2	2	2	2
	IIIA09BBS - CO3	2	2	1	1	2	1	2

## Course Outcomes (COs)

	Name of CO	Description
IIIA10SIP	IIIA10SIP -CO1	Students shall be able to understand business operations and its importance in the organisation.
	IIIA10SIP -CO2	Students shall learn problem solving approach by hand picking one area of the study and developing project report on it.
	IIIA10SIP -CO3	Students can think and trained to solve business problem in their respective field.

<b>PO-CO Mappings</b>
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<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIA10SIP</b>	<b>IIIA10SIP - CO 1</b>	3	2	1	2	1	2	1
	<b>IIIA10SIP - CO 2</b>	3	3	1	2	1	2	2
	<b>IIIA10SIP - CO 3</b>	3	3	1	2	1	2	2



### PO-CO Mappings

**Mapping Values to be used**

None/0

Slight/1

Moderate/2

Substantial/3

Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IIIB04PGL</b>	IIIB04PGL-CO1	2	3	2	2	3	2	2
	IIIB04PGL-CO2	2	2	2	2	3	1	2

### Course Outcomes (COs)

	Name of CO	Description
<b>IVA01EMI</b>	IVA01EMI - CO 1	The students will be able to asses market opportunities , the process of registration of start up, formalization of system and HR issues.
	IVA01EMI - CO 2	The course will help the students to frame and develop start up strategies, importance of ethics in business and issues and problem pertaining to growth stage including delegation.
	IVA01EMI - CO 3	The course will acquaint the students about sources of finance, will help them to prepare a bankable business plan for obtaining finance particularly from venture finance, public issue etc.and will be able to understand the challenges of a start up

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA01EMI</b>	IVA01EMI - CO 1	2	3	2	2	1	2	3
	IVA01EMI - CO 2	3	2	3	2	1	3	3
	IVA01EMI - CO 3	2	2	2	2	3	2	3

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IVA02MCS</b>	IVA02MCS - CO 1	Understand Position of Controller in the Organization Structure of an Organization
	IVA02MCS - CO 2	Learn Budgetary Planning and Procedures
	IVA02MCS - CO 3	Critically understand Management Control Structure: Responsibility Centre- Revenue and Expense centers

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**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA02MCS</b>	IVA02MCS - CO 1	3	2	1	1	2	2	2
	IVA02MCS - CO 2	3	3	1	1	2	1	1
	IVA02MCS - CO 3	3	2	1	1	2	1	1

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IVA03MRP</b>	IVA03MRP - CO 1	To be able to carry out comprehensive research-based project
	IVA03MRP - CO 2	To demonstrate capacity in model development and analyzing data for synthesizing findings to practical/theoretical significance
	IVA03MRP - CO 3	To acquire competence in reporting research findings in written and verbal forms with originality

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**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA03MRP</b>	IVA03MRP - CO 1	3	2	2	2	2	2	1
	IVA03MRP - CO 2	3	3	2	1	1	2	1
	IVA03MRP - CO 3	1	2	2	1	2	3	1

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IVA05SMA</b>	IVA05SMA- CO1	Demonstrate the understanding key components of marketing of services and services GAPs
	IVA05SMA- CO2	To demonstrate capacity in understanding services marketing mix and design service blueprinting
	IVA05SMA- CO3	To recognize value created by technology and customer relationship management in varied services sector

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA05SMA</b>	IVA05SMA - CO 1	2	3	1	2	2	2	2
	IVA05SMA - CO 2	3	3	2	1	1	2	2
	IVA05SMA - CO 3	1	3	2	1	2	3	1

### Course Outcomes (COs)

	<b>Name of CO</b>	<b>Description</b>
<b>IVA06SMB</b>	IVA06SMB - CO 1	The student will be able to understand about theoretical and applied aspects of Strategic and Brand Management
	IVA06SMB - CO 2	To have an understanding and application of marketing tools and techniques from a strategic perspective
	IVA06SMB - CO 3	Student will understand implementation of branding, brand management from business perspective

### PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA06SMB</b>	IVA06SMB - CO 1	3	3	1	1	2	2	2
	IVA06SMB - CO 2	3	3	2	1	3	2	2
	IVA06SMB - CO 3	3	2	3	1	3	2	1

<b>Course Outcomes (COs)</b>
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	<b>Name of CO</b>	<b>Description</b>
<b>IVA07RMA</b>	IVA07RMA - CO 1	The student will be able to understand about theoretical and applied aspects of retail management
	IVA07RMA - CO 2	The course aims the students to identify problems in retail management and come up with solutions apply their managerial skills
	IVA07RMA - CO 3	Student will be able to understand analysis of store location, merchandising , products and pricing

<b>PO-CO Mappings</b>
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<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA07RMA</b>	IVA07RMA-CO 1	2	3	2	2	2	2	2
	IVA07RMA-CO 2	3	2	3	3	3	2	3
	IVA07RMA-CO 3	1	2	1	2	2	2	3

### Course Outcomes (COs)

	<b>Name of CO</b>	<b>Description</b>
<b>IVA05WCM</b>	IVA05WCM- CO 1	Became aware about the Importance-Kinds-Factors determining working capital
	IVA05WCM- CO 2	Learn Management of Cash and its motives
	IVA05WCM- CO 3	Learning Working Capital Control; Instruments of the International Money Market.

### PO-CO Mappings

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA05WCM</b>	IVA05WCM- CO 1	3	3	2	1	1	2	1
	IVA05WCM- CO 2	3	3	1	1	1	2	2
	IVA05WCM- CO 3	3	3	1	1	1	2	2

### Course Outcomes (COs)

	Name of CO	Description
<b>IVA06IFM</b>	IVA06IFM - CO 1	Student will be able to analyse types of risks associated with international trade
	IVA06IFM - CO 2	TO make student aware about the foreign exchange market and its operations
	IVA06IFM - CO 3	To make student familiar about how exchange rate determined in market and how firms can manage their exchange rate risk and capitalise on anticipated exchange rate movement.

### PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA06IFM</b>	IVA06IFM - CO 1	2	2	3	3	2	2	1
	IVA06IFM - CO 2	3	3	2	1	1	2	1
	IVA06IFM - CO 3	3	3	2	3	2	3	1

**Course Outcomes (COs)**

	Name of CO	Description

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7

**Course Outcomes (COs)**

	Name of CO	Description

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7

**Course Outcomes (COs)**

	Name of CO	Description
<b>IVA06SHR</b>	IVA06SHR - CO 1	The student will be able to understand about theoretical and applied aspects of strategic human resource management
	IVA06SHR - CO 2	The students will understand the linkages and impact of HR programs on the successful execution of business strategy
	IVA06SHR - CO 3	The Student will develop HR strategies that are aligned with culture, Leadership, competency and employee motivation

**PO-CO Mappings**

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA06SHR</b>	IVA06SHR - CO 1	3	3	1	1	2	2	2
	IVA06SHR - CO 2	3	3	2	2	2	2	1
	IVA06SHR - CO 3	3	3	3	1	3	3	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IVA07IHR</b>	IVA07IHR - CO 1	The student will be able to understand about theoretical and applied aspects of international human resource management
	IVA07IHR - CO 2	It aims at helping students develop an understanding of the international and comparative factors (such as national culture) that shape human resource management.
	IVA07IHR - CO 3	The Student will develop HR strategies that are aligned with culture, Leadership, competency and employee motivation across national boundaries

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA07IHR</b>	IVA07IHR - CO 1	3	3	1	2	2	2	1
	IVA07IHR - CO 2	3	3	2	2	2	2	2
	IVA07IHR - CO 3	3	3	3	1	3	3	2

### Course Outcomes (COs)

	Name of CO	Description
<b>IVA07GSC</b>	IVA07GSC - CO 1	To be able to understand the need of Supply chain integration
	IVA07GSC - CO 2	To understand strategies needed to design supply chain for different types of product categories
	IVA07GSC - CO 3	Learning on inventories in chain and its remedies

### PO-CO Mappings

Mapping Values to be used	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA07GSC</b>	IVA07GSC - CO 1	2	3	0	2	1	2	1
	IVA07GSC - CO 2	3	3	1	2	2	2	1
	IVA07GSC - CO 3	3	3	1	1	1	1	1

**Course Outcomes (COs)**

	Name of CO	Description
<b>IVA08MHS</b>	IVA08MHS - CO 1	MHS helps to equip candidates with the knowledge of hospitality management and the services offered
	IVA08MHS- CO 2	To enable candidates to distinguish between different departments of a hotel and to explain basic functions of each.
	IVA08MHS - CO 3	Student will be able to learn about the operations and legal formalities associated with hospitality business

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA08MHS</b>	IVA08MHS - CO 1	2	3	1	2	3	2	2
	IVA08MHS - CO 2	2	2	2	3	2	2	3
	IVA08MHS - CO 3	2	2	2	2	3	3	2

**Course Outcomes (COs)**

	<b>Name of CO</b>	<b>Description</b>
<b>IVA08IMA</b>	IVA08IMA- CO 1	Student will be able to review and assess general insurance and life insurance products available in the market.
	IVA08IMA - CO 2	Student will be able to understand the role of IRDA for the protection policy holders interest
	IVA08IMA - CO 3	Students will gain knowkedge of the operations of insurers and will be able to understant the challenges of Insurance sector

**PO-CO Mappings**

<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
<b>IVA08IMA</b>	IVA08IMA- CO 1	3	2	3	2	3	2	1
	IVA08IMA - CO 2	1	3	2	3	2	2	1
	IVA08IMA - CO 3	2	2	2	2	2	3	1

**Course Outcomes (COs)**

	Name of CO	Description
<b>IVA08RMA</b>	<b>IVA08RMA - CO 1</b>	Student will gain knowledge of characteristics and the potential of rural markets in India
	<b>IVA08RMA - CO 2</b>	Student will gain understanding on attitudes and behaviour of the rural consumers and farmers.
	<b>IVA08RMA - CO 3</b>	Students will be able to do agriculture marketing.

**PO-CO Mappings**



<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IVA08RMA	IVA08RMA -CO1	3	3	2	2	2	2	2
	IVA08RMA -CO2	3	2	1	2	3	1	3
	IVA08RMA -CO3	3	2	2	3	3	1	2

<b>Course Outcomes (COs)</b>
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IVA08HRL	Name of CO	Description
	IVA08HRL - CO 1	Student will have understanding on laws relating Purchases and funding
	IVA08HRL - CO 2	Student will have understanding on laws relating to Hospital formation
	IVA08HRL- CO 3	Student will have understanding on laws pertaining to Manufacture and sale of Drugs

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<b>PO-CO Mappings</b>
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<b>Mapping Values to be used</b>	None/0	Slight/1	Moderate/2	Substantial/3
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Note: InPods allows you to use any number of mapping levels.

		Program Outcomes (PO)						
		PO -1	PO -2	PO -3	PO -4	PO -5	PO -6	PO -7
IVA08HRL	IVA08HRL - CO 1	2	3	0	2	1	2	1
	IVA08HRL - CO 2	3	3	1	2	2	2	1
	IVA08HRL - CO 3	3	3	1	1	1	1	1